## M.D.C. Holdings Reports Record Third Quarter Earnings

- Quarterly earnings per share of \$1.57; 15% above analysts' consensus estimate - Company's highest third quarter home closings and revenues - Nine-month orders for 7,968 homes already exceed total year 2001 orders - 2002 fourth quarter and total year earnings to exceed 2001 record levels - Anticipate over 10,500 home closings and record earnings in 2003

PRNewswire-FirstCall DENVER

M.D.C. Holdings, Inc. (www.RichmondAmerican.com) today announced net income for the three months ended September 30, 2002 of \$43.6 million, or \$1.57 per share, compared with \$40.5 million, or \$1.48 per share, for the same period in 2001. The 2002 third quarter earnings per share exceeded by 15% analysts' consensus estimate for the quarter of \$1.36. Total revenues for the 2002 third quarter were \$582 million, 12% higher than revenues of \$521 million in the 2001 third quarter.

Larry A. Mizel, MDC's chairman and chief executive officer, stated, "The successful execution of our operating strategy has enabled us to produce the highest level of operating results for any third quarter and first nine months in our history. We achieved a return on total capital of more than 28%, raised our quarterly interest coverage to over 14 times, and built one of the strongest and most liquid balance sheets in the industry. Our financial flexibility recently has been enhanced with the amendment of our unsecured bank credit facility. This amendment increased the aggregate commitment amount to \$538 million, raised the maximum amount available to \$600 million, subject to additional commitments, and extended the maturity date to July 2006. The liquidity provided by this expanded line of credit should support growth planned in our existing markets, as well as our pursuit of opportunities to enter new markets."

Mizel continued, "The continued strength of the single-family housing market is reflected in our home orders in this quarter and throughout the year, including seven straight months of record home orders. In fact, the 7,968 net orders for homes in the first nine months of 2002 already exceed the highest level of home orders received in any full year in our history. The 50% year-over-year increase in our third quarter home orders, including a 95% increase in September, is a direct result of the strong demand for homes in most of our markets, as well as the 28% increase in our active subdivisions since the beginning of the year. Our substantial order growth has contributed to a record quarter-end backlog of 5,098 homes at September 30th, which should enable us to close more than 8,800 homes in 2002 and to establish new Company highs for revenues and earnings in the 2002 fourth quarter and full year. With our growth in active communities and an anticipated record year-end backlog, we should be positioned to meet our objectives for 2003 of closing more than 10,500 homes and realizing year-over-year growth in operating performance."

Net income for the nine months ended September 30, 2002 was \$110.2 million, or \$3.96 per share, compared with \$108.7 million, or \$3.99 per share, for the same period in 2001. Total revenues for the nine months ended September 30, 2002 were \$1.548 billion, compared with revenues of \$1.449 billion for the first nine months of 2001.

## Strong Homebuilding and Mortgage Lending Results

Operating profits from the Company's homebuilding operations increased to \$75.5 million and \$194.5 million, respectively, for the quarter and nine months ended September 30, 2002, compared with \$71.9 million and \$195.8 million for the same periods in 2001. Operating profits in the 2001 periods were reduced by a non-cash, pre-tax asset impairment charge of \$2.9 million. As previously reported, MDC closed 2,276 homes and 5,906 homes, respectively, for the three and nine months ended September 30, 2002, compared with closings of 2,076 homes and 5,759 homes for the same periods in 2001. For the third quarter and first nine months of 2002, the Company's average selling prices were \$249,600 and \$255,700, respectively, and home gross margins were 23.4% and 23.1%, respectively. Average selling prices were \$243,700 and \$245,400, respectively, for the third quarter and first nine months of 2001, and the Company posted home gross margins of 24.2% and 23.7%, respectively.

Paris G. Reece III, MDC's executive vice president and chief financial officer, said, "Our increased homebuilding profits in the 2002 third quarter primarily resulted from improved performances by our Phoenix, Virginia and Maryland divisions. Our Phoenix and Maryland operations experienced significant improvements in home gross margins and increased average selling prices, partially offset by a reduced number of homes closed in the quarter, compared with the 2001 third quarter. In Virginia, while home gross margins increased to the highest level in the Company, the primary driver for improved profitability was 27 more homes closed, partially offset by a lower average selling price. Third quarter profits also improved in Las Vegas, where we closed 141 more homes than in the 2001 third quarter, including 103 homes closed in lower-priced, lower-margin subdivisions

acquired from W.L. Homes LLC in April 2002."

Operating profits from the Company's mortgage lending operations improved to \$5.9 million and \$16.1 million, respectively, for the quarter and nine months ended September 30, 2002, representing the highest levels of third quarter and nine-month operating profits from mortgage lending in the Company's history. Mortgage lending operating profits for the quarter and nine months ending September 30, 2001 were \$5.8 million and \$14.7 million, respectively. The profit improvements in 2002 primarily resulted from increased gains on sales of mortgage loans.

## Strengthened Balance Sheet and Improved Operating Efficiency

The Company continued to strengthen its balance sheet and improve the efficiency of its operations in the third quarter of 2002. This success is represented by the achievement of ratios of homebuilding and corporate debt-to-capital and debt-to-EBITDA, as adjusted (as defined below), at September 30, 2002 of .36 and 1.37, respectively. These ratios are among the lowest in the homebuilding industry. The Company's strong operating results over the past year increased stockholders' equity by 24% to \$755 million, or \$28.33 per outstanding share, at September 30, 2002. This stockholders' equity amount also reflects the repurchase during the 2002 third quarter of 492,600 shares of MDC common stock for an aggregate price of \$19.0 million. In addition, the Company ended the 2002 third quarter with liquidity of \$310 million.

Earnings before interest and other fixed charges, taxes, depreciation, amortization and asset impairment charges ("EBITDA, as adjusted") for the third quarter and first nine months of 2002 was \$83.5 million and \$214.3 million, respectively, compared with \$82.9 million and \$219.3 million, respectively, for the same periods in 2001. Reduced interest incurred, primarily resulting from lower interest rates, increased the Company's ratio of EBITDA, as adjusted, to interest incurred to 14.4 for the nine months ended September 30, 2002, compared with 12.4 for the same period in 2001.

MDC, whose subsidiaries build homes under the name "Richmond American Homes," is one of the largest homebuilders in the United States. The Company also provides mortgage financing, primarily for MDC's homebuyers, through its wholly owned subsidiary, HomeAmerican Mortgage Corporation. MDC is a major regional homebuilder with a significant presence in some of the country's best housing markets. The Company is the largest homebuilder in Colorado; among the top five homebuilders in Northern Virginia, Phoenix, Tucson and Las Vegas; among the top ten homebuilders in suburban Maryland, Northern California and Southern California; and has recently entered the Salt Lake City and Dallas/Fort Worth markets.

Certain statements in this release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such factors include, among other things, (1) general economic and business conditions; (2) interest rate changes; (3) the relative stability of debt and equity markets; (4) competition; (5) the availability and cost of land and other raw materials used by the Company in its homebuilding operations; (6) the availability and cost of insurance covering risks associated with our business; (7) shortages and the cost of labor; (8) weather related slowdowns; (9) slow growth initiatives; (10) building moratoria; (11) governmental regulation, including the interpretation of tax, labor and environmental laws; (12) changes in consumer confidence and preferences; (13) required accounting changes; (14) terrorist acts and other acts of war; and (15) other factors over which the Company has little or no control.

M.D.C. HOLDINGS, INC.
Condensed Consolidated Balance Sheets
(In thousands)

Septen 2002	nber 30, Decen 2           2001	nber 31,
ASSETS		
Corporate Cash and cash equivalents Property and equipment, net Deferred income taxes Deferred debt issue costs, net Other assets, net 72,32	,	\$31,322 2,723 30,081 1,947 ,597
Homebuilding Cash and cash equivalents Home sales and other accounts re	6,215 eceivable 15,	4,760 433 2,621

Inventories, net Housing comple Land and land u Prepaid expenses	nder develo and other a	pment	on 675,233 604,717 61,669 964,179	456,752 450,502 49,544
Financial Services Cash and cash eq Mortgage loans h Other assets, net	eld in inven	tory 5,09 L40,674	134,708 4 7,618	518 144,971 3
Total Assets		\$1,576,26	54 \$1,190,	956
LIABILITIES				
Corporate Accounts payable Income taxes pay Senior notes, net Homebuilding	able		,261 9, 51 174,5	953
Accounts payable Line of credit		ed expenses 255,000 471,991	)	1 174,955
Financial Services Accounts payable Line of credit		ed expenses 90,060 117,657	99,642	
Total Liabilities		821,302	2 537,12	5
STOCKHOLDERS' EC Total Stockholde		75	4,962 65	53,831
Total Liabilities and	Stockholder	rs' Equity	\$1,576,264	\$1,190,956
Condensed	C. HOLDING Consolidate nds, except	d Statemen	ts of Income mounts)	
	e Months E ptember 30 2 2001	), Se	line Months I eptember 30 2001	
REVENUES Homebuilding Financial Services Corporate	\$570,386 11,160 152	10,081	\$1,516,318 30,437 747 73	3 \$1,421,114 27,420 5
Total Revenues	\$581,698	\$521,312	\$1,547,502	2 \$1,449,269
NET INCOME				
Homebuilding Financial Services	\$75,472 5,905	\$71,914 5,750	\$194,531 16,120	\$195,831 14,680
Operating Profit	81,377	77,664	210,651	210,511
•	e (10,346)	(10,874)	(30,245)	(32,278)
Income before income taxes	71,031	66,790	180,406	178,233
Provision for income taxes	(27,472)	(26,265)	(70,175)	(69,582)
Net Income	\$43,559	\$40,525	\$110,231	\$108,651

Basic Diluted	\$1.63 \$1.57	\$1.52 \$1.48	\$4.11 \$3.96	\$4.12 \$3.99	
WEIGHTED-AVERA OUTSTANDING	GE SHARE	S			
Basic 2 Diluted	26,727 27,680	26,654 27,370	26,814 27,861	26,354 27,21	
DIVIDENDS PAID	PER SHARE	\$.08	\$.07	\$.23	\$.20
Inforn	D.C. HOLDI nation on B (In thousan	usiness Seg	gments		
En	Three Montl ded Septer 02 20	nber 30,	Ended S	Septembe	r 30,
Homebuilding Home sales Land sales Other revenues	1,485 706	2,142	2,231		
Total Homebui Revenues		511,008	3 1,516,	318 1,4	21,114
Home cost of sa Land cost of sal Asset impairme	es 1,237 nt	646	1,741	1,10	)3
charges Marketing General and	 31,794	2,900 28,116	2 85,139	,900 9 78,0	33
	26,842 4,914 4				
Homebuilding Operating Pro	fit 75,472	71,914	194,5	31 19	5,831
Financial Services Interest revenue Origination fees Gains on sales o	es 1,045 4,563	901 4,418	2,994 12,784		
mortgage servi Gains on sales of	cing 408	461	1,36	0 2,8	63
mortgage loans Mortgage servic		2 4,12	8 12,6	643 9	,638
and other Total Financial	242	173	656	(7)	
Services Reve	nues 11,16	0 10,0	81 30	,437 2	27,420
General and administrative Financial Servi	5,255	4,331	14,317	12,7	40
Operating Pro		5,750	16,120	) 14,6	80
Total Operating P	rofit 81,37	7 77,60	54 210	,651 2	10,511
Corporate Interest and other revenues General and	152	223	747	735	
administrative Net Corporate	(10,498)	(11,097	7) (30,9	92) (33	3,013)
Expenses	(10,346)	(10,874)	(30,24	5) (32,	278)
Income Before Income Taxes	\$71,031	\$66,79	90 \$180	),406 \$	178,233

M.D.C. HOLDINGS, INC. Selected Financial Data (Dollars in thousands, except per share amounts)

September 30, December 31, September 30,

200 BALANCE SHEET DATA	2 200	01 2003	1
Stockholders' Equity	\$754,962	\$653,83	\$1 \$607,378
Book Value Per Share Outstanding Homebuilding and	\$28.33	\$24.59	\$25.16
Corporate Debt Ratio of Homebuilding a	\$429,551 and	\$174,503	\$319,488
Corporate Debt to Equi Total Capital (excluding	ty .57	.27	.53
mortgage lending debt Ratio of Homebuilding a	and		
Corporate Debt to Tota Ratio of Homebuilding a Corporate Debt to Tota	and	5 .21	.34
Capital (net of cash) Ratio of Homebuilding a	.34	.17	.33
Corporate Debt to EBIT as adjusted *	1.37	.55 1	1.07
Ratio of Homebuilding a Corporate Debt (net of to EBITDA, as adjusted	cash)	.43	1.01
	\$310,466	\$491,770	\$334,823
Inventories \$1 Interest Capitalized in	,279,950	\$907,254	
Inventories Interest Capitalized as a Percent of Inventories	\$18,943 a 1.5%	\$17,358 1.9%	\$19,461
Total Lots Owned Total Lots Under Option	16,975	13,524 6,059	1.9% 13,331 7,205
Homes Under Construct (including models)	4,705	2,783	3,854
Active Subdivisions	175	137	141
	onths Ended ber 30,	Nine Mo Septemb	onths Ended oer 30,
2002 OPERATING DATA	2001	2002 2	2001
EBITDA, as adjusted Net income \$43,5 Add:	559 \$40,	525 \$110,2	231 \$108,651
Income taxes 27,4 Interest in home	472 26,2	265 70,17	69,582
and land cost of sales 4,568 Other fixed	5,921	13,278	17,594
charges 1,306 Depreciation and	979	3,298	2,682
amortization 6,54 Asset impairment	·		
charges Total EBITDA, as adjusted \$83,4	2,900 53 \$82,9		900 348 \$219,298
Ratio of EBITDA,	φο <u>ε</u> ,	φ214,5	φ213,230
as adjusted to Interest Incurred 14	.1 14.3	L 14.4	12.4
Homebuilding and Corporate SG&A as a			
Percent of Home Sales Revenues 12	2.2% 12	2.4% 12.6	5% 12.5%
Interest Incurred \$5,9 Interest Capitalized \$5, Interest in Home Cost		879 \$14,8 879 \$14,8	
of Sales as a Percent of Home Sales Revenue	es 0.8%	1.1%	0.9% 1.3%

Operating Return	n on			
Revenues	7.5%	7.8%	7.1%	7.5%
<b>Operating Return</b>	n on			
Average Assets*	11.8%	12.9%		
<b>Operating Return</b>	n on			
Average Equity*	22.9%	28.2%		
EBIT Return on				
Capital*	28.2%	31.9%		

\* Rolling 12 months ended September 30

M.D.C. HOLDINGS, INC. Homebuilding Operational Data (Dollars in thousands)

Three M	lonths Ended	Nir	ne Months Ended
Septer	nber 30,	Sept	ember 30,
2002	2001	2002	2001

Home Sales Revenues \$568,195 \$505,995 \$1,510,224 \$1,413,121

Average Selling Price

Per Home Closed	\$249.6	\$243.7	\$255.7	\$245.4
Home Gross Margins Excluding Interest in	23.4%	24.2%	23.1%	23.7%
Home Cost of Sales		25.3%	24.0%	25.0%

Orders For Hor	mes. Net (Uni	its)		
Colorado	541	494	2,299	2,101
Utah	46		77	
California	475	362	1,699	1,217
Arizona	755	433	2,096	1,699
Nevada	359	161	977	591
Virginia	186	117	604	481
Maryland	75	61	214	239
Texas	2		2 -	-
Total	2,439	1,628	7,968	6,328
Homes Closed	(Units)			
Colorado	790	688	2,105	1,988
Utah	39		64	
California	394	433	1,048	1,048
Arizona	550	611	1,434	1,622
Nevada	306	165	694	493
Virginia	134	107	368	413
Maryland	63	72	193	195
Texas				
Total	2,276	2,076	5,906	5,759

	September 30, 2002	Decemb 2001	er 31, September 30, 2001
Backlog (Units)			
Colorado	1,389	1,195	1,498
Utah	54		
California	1,141	490	677
Arizona	1,287	625	887
Nevada	577	181	296
Virginia	470	234	396
Maryland	178	157	170
Texas	2		
Total	5,098	2,882	3,924
Backlog Estimated Sales Value	\$1,350,000	\$760,	,000 \$1,050,000

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SOURCE: M.D.C. Holdings, Inc.

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Web site: https://www.richmondamerican.com/

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