## M.D.C. Holdings Reports 10% Increase in 2002 First Quarter Earnings

- Record first quarter net income of \$32.3 million - Earnings per share of \$1.16 vs. \$1.09 a year ago - Highest first quarter homebuilding revenues and operating profits in Company history - Home gross margins of 23.4%, 24.4% before interest - Debt-to-capital ratio of .24; debt-to-EBITDA ratio of .70 - Quarterly interest coverage of 15.8, up from 9.9

PRNewswire-FirstCall DENVER

M.D.C. Holdings, Inc. ( www.RichmondAmerican.com ), whose subsidiaries build homes under the name "Richmond American Homes," today announced net income for the three months ended March 31, 2002 of \$32.3 million, or \$1.16 per share, compared with net income of \$29.3 million, or \$1.09 per share, for the same period in 2001. Total revenues for the first quarter of 2002 were \$456 million, compared with revenues of \$420 million in the 2001 first quarter.

Larry A. Mizel, MDC's chairman and chief executive officer, stated, "We are proud to report another quarter of significant accomplishments by our Company. Not only did we achieve record first quarter levels of net income and earnings per share, but our home orders were the highest for any quarter in the Company's history, producing a quarter-end backlog with a sales value in excess of \$1 billion. Also in the 2002 first quarter, we continued our strategy of expanding in our existing markets, and we made significant progress in further enhancing our geographic diversity."

The Company recently announced an agreement to acquire most of the homebuilding assets of W.L. Homes LLC (dba John Laing Homes) in Salt Lake City and in Las Vegas, where the Company will be among the top five builders in this market. In February, the Company announced the hiring of a senior manager to lead its expansion into the Dallas/Fort Worth market.

Mizel continued, "Our successes have continued to be recognized by the firms that rate our public debt. Standard & Poor's recently upgraded our senior credit rating to 'BB+,' and Moody's Investors Service assigned a 'positive' outlook to their 'Ba1' rating of our senior debt. Both of these ratings are one step away from the investment grade rating which already has been assigned to MDC by Fitch Ratings."

Record Homebuilding and Mortgage Lending Results

Operating profits from the Company's homebuilding operations for the first quarter of 2002 increased to \$57.8 million, compared with \$53.9 million for the same period in 2001. The 2002 increase primarily resulted from a \$33,000 increase in the average selling price of homes closed, partially offset by 85 fewer homes closed, compared with the first quarter of 2001. Home gross margins were 23.4% for the three months ended March 31, 2002, compared with 23.3% for the same period in 2001.

Paris G. Reece III, MDC's executive vice president and chief financial officer, said, "We experienced significantly higher year-over-year operating results in Virginia, Maryland and Las Vegas, primarily due to increases in average selling prices of more than \$30,000 and improvements in home gross margins of over 400 basis points in each of these markets. In Southern California, higher home closings as well as increased average selling prices and home gross margins combined to produce substantially improved earnings in the 2002 first quarter in this strengthening market. Our first quarter home gross margins improved by 120 basis points from the 2001 fourth quarter primarily as a result of non-recurring adjustments to reduce previous estimates of costs to complete land development in certain active projects in Virginia and Southern California."

Reece continued, "As previously announced, our first quarter results were enhanced by favorable weather for construction in most of our markets, enabling us to close approximately 100 homes that originally were scheduled for completion and closing in the 2002 second quarter. While a small number of these accelerated home closings may be replaced in the second quarter as a result of our record first quarter home orders, most of the increased homes sold will close in the third and fourth quarters of 2002. Our increased first quarter home orders help to confirm the importance of getting new communities open and completing and opening model homes in these communities, particularly in Colorado. With active communities up 10% from 2001 year-end levels, we are on track to achieve our objective of having over 160 communities active by June 30, 2002, which should position us to take further advantage of the strong demand for new homes we have been experiencing in each of our markets."

The Company's mortgage lending operations reported operating profits of \$5.0 million for the three months ended March 31, 2002, compared with \$4.2 million for the same period in 2001. The improvement in operating

profits primarily was due to increased gains from sales of mortgage loans and higher interest revenues in the first quarter of 2002. In addition, the Company recognized increased loan origination fees in the 2002 first quarter primarily due to a greater volume of loans originated for MDC's home buyers. The Company originated or brokered \$306 million in mortgage loans for 83% of MDC's home buyers in the 2002 first quarter, compared with \$293 million in mortgage loans for 83% of MDC's home buyers for the same period in 2001.

Strengthened Balance Sheet and Improved Operating Efficiency

The Company continued to strengthen its balance sheet and improve the efficiency of its operations in the first quarter of 2002. This success is represented by the achievement of ratios of homebuilding and corporate debt-to-capital and debt-to-EBITDA (as defined below) at March 31, 2002 of .24 and .70, respectively. In addition, MDC improved its return on average assets and EBIT return on capital for the 12 months ended March 31, 2002 to 13.2% and 30.9%, respectively. Each of these ratios rank among the best in the homebuilding industry. The Company's strong operating results over the past year have increased MDC's stockholders' equity by 33% to \$694 million, or \$25.81 per outstanding share, at March 31, 2002. Further, notwithstanding higher inventory levels needed to support the Company's expanded homebuilding operations, MDC ended the 2002 first quarter with liquidity of \$434 million, 27% higher than at March 31, 2001.

First quarter 2002 earnings before interest, taxes, depreciation and amortization ("EBITDA") increased to \$63.7 million, compared with \$59.9 million for the same period in 2001. This EBITDA increase contributed to the improvement in the Company's ratio of EBITDA to interest incurred to 15.8 for the quarter ended March 31, 2002, compared with 9.9 for the comparable period in 2001.

MDC, whose subsidiaries build homes under the name "Richmond American Homes," is one of the largest homebuilders in the United States. The Company also provides mortgage financing, primarily for MDC's home buyers, through its wholly owned subsidiary, HomeAmerican Mortgage Corporation. MDC is a major regional homebuilder with a significant presence in some of the country's best housing markets. The Company is the largest homebuilder in Colorado; among the top five homebuilders in Northern Virginia, Phoenix and Tucson; and among the top ten homebuilders in suburban Maryland, Las Vegas, Northern California and Southern California.

All earnings per share amounts discussed above are on a diluted basis.

Certain statements in this release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such factors include, among other things, (1) general economic and business conditions; (2) interest rate changes; (3) the relative stability of debt and equity markets; (4) competition; (5) the availability and cost of land and other raw materials used by the Company in its homebuilding operations; (6) demographic changes; (7) shortages and the cost of labor; (8) weather related slowdowns; (9) slow growth initiatives; (10) building moratoria; (11) governmental regulation, including the interpretation of tax, labor and environmental laws; (12) changes in consumer confidence and preferences; (13) required accounting changes; (14) terrorist acts and other acts of war; and (15) other factors over which the Company has little or no control.

M.D.C. HOLDINGS, INC. Condensed Consolidated Bala (In thousands)	nce Sheets
March 31, 2002 ASSETS	December 31, 2001
	\$23,265 \$31,322 2,097 2,723 27,379 30,081 1,885 1,947 3,555 7,597 73,670
Homebuilding Cash and cash equivalents Home sales and other accounts recei Inventories, net Housing completed or under constru	

Land and land under development 506,536 450,502 Prepaid expenses and other assets, net 55,277 49,544 1,048,511 964,179			
Financial Services Cash and cash equivalents Mortgage loans held in inver Other assets, net	ntory 9 4,993	50 518 2,135 144 7,618 ,107	,971
Total Assets	\$1,214,370	\$1,190,956	
LIABILITIES			
Corporate Accounts payable and accru Income taxes payable Senior notes, net Homebuilding		73 9,953 174,503	\$61,135
Accounts payable and accru Line of credit	ed expenses 50,000 215,043 174		174,955
Financial Services Accounts payable and accru Line of credit	ed expenses 44,833 67,068 116		16,937
Total Liabilities	520,842	537,125	
STOCKHOLDERS' EQUITY			
Total Stockholders' Equity	693,5	653,83	31
Total Liabilities and Stockholde	ers' Equity \$1	,214,370 \$1	,190,956

M.D.C. HOLDINGS, INC. Condensed Consolidated Statements of Income (In thousands, except per share amounts)

REVENUES	Three Months Ended March 31, 2002 2001
Homebuilding Financial Services Corporate	\$446,761 \$411,096 9,381 8,341 232 285
Total Revenues	\$456,374 \$419,722
NET INCOME	
Homebuilding Financial Services	\$57,844 \$53,931 5,030 4,204
Operating Profit	62,874 58,135
Corporate general and admir expense, net	iistrative (9,828) (10,121)
Income before income taxes Provision for income taxes	53,046 48,014 (20,710) (18,731)
Net Income	\$32,336 \$29,283
EARNINGS PER SHARE Basic	\$1.21 \$1.13

Diluted	\$1.16	\$1.09	
WEIGHTED-AVERAGE SHARES Basic Diluted	OUTSTANDIN 26,714 27,773	25,933	

DIVIDENDS PAID PER SHARE \$.07 \$.06

M.D.C. HOLDINGS, INC. Information on Business Segments (In thousands)

Three Months			
	Ended March 31,		
	2002 2001		
Homebuilding			
Home sales	\$445,167 \$409,720		
Land sales	346		
Other revenues	1,594 1,030		
Total Homebuilding Revenu			
<u> </u>			
Home cost of sales	341,061 314,437		
Land cost of sales	263		
Marketing	25,663 22,853		
General and administrative	22,193 19,612		
	388,917 357,165		
Homebuilding Operating Pro	ofit 57,844 53,931		
Financial Services			
Interest revenues	1,008 541		
Origination fees	4,229 3,685		
Gains on sales of mortgage s	ervicing 471 1,683		
Gains on sales of mortgage le			
Mortgage servicing and othe			
Total Financial Services Rev	venues 9,381 8,341		
General and administrative	4,351 4,137		
Financial Services Operating	g Profit 5,030 4,204		
	-		
Total Operating Profit	62,874 58,135		
Corporate			
Interest and other revenues	232 285		
General and administrative	(10,060) (10,406)		
Net Corporate Expenses	(9,828) (10,121)		
Income Before Income Taxes	\$53,046 \$48,014		

M.D.C. HOLDINGS, INC. Selected Financial Data (Dollars in thousands, except per share amounts)

> March 31, December 31, March 31, 2002 2001 2001

BALANCE SHEET DATA

 Stockholders' Equity
 \$693,528
 \$653,831
 \$521,962

 Book Value Per Share Outstanding
 \$25.81
 \$24.59
 \$20.03

 Homebuilding and Corporate Debt
 \$224,519
 \$174,503
 \$284,458

 Ratio of Homebuilding and Corporate
 Debt to Equity
 .32
 .27
 .54

Total Capital (excluding mortgage lending debt) \$918,047 \$828,334 \$806,420

Ratio of Homebuilding and Corporate

Debt to Total Capital Ratio of Homebuilding and Cor Debt to Total Capital (net of ca	•	.21 2 .17	.35 .3	34
Ratio of Homebuilding and Cor Debt to EBITDA* Ratio of Homebuilding and Cor Debt (net of cash) to EBITDA*	.70 porate	.55	1.07	)1
Total Liquidity \$4	33,655	\$491,770	\$341,	,380
Total Homebuilding Inventories Interest Capitalized in Inventor Interest Capitalized as a Percer of Inventories	ies \$16,9 nt	,390 \$9 937 \$17 1.9%		
Total Lots Owned Total Lots Under Option Homes Under Construction (including models) Active Subdivisions	14,354 5,559 3,248 150	13,524 6,059 2,783 137		/03
	Months En ch 31, 2001	ded		
Add: Income taxes Interest in home and land cost of sales 4 Other fixed charges Depreciation and amortization	20,710 ,462 5 963 5,249	\$29,283 18,731 ,679 876 5,376 \$59,945		
Ratio of EBITDA to Interest Incu			.9	
Homebuilding and Corporate S Percent of Home Sales Revenu		3.0%	12.9%	
Interest Incurred Interest Capitalized Interest in Home Cost of Sales Percent of Home Sales Revenue Operating Return on Revenues Operating Return on Average A EBIT Return on Capital* *Rolling 12 months Ended Ma	ues 1 7. Assets* 30.9%	\$6,032 1.0% .1% 7 13.2%	1.3% .0% 12.9% %	
M.D.C. HOLDINGS, INC. Homebuilding Operational Data (Dollars in thousands)				
Three Months Ended March 31, 2002 2001				
Home Sales Revenues		\$445,167	\$409	,720
Average Selling Price Per Home	e Closed	\$26	5.9	\$232.9
Home Gross Margins Excluding Interest in Home Co	ost of Sale	23.4% s 24	23.3% .4%	% 24.6%

Orders For Homes, ne Colorado California Arizona Nevada Virginia Maryland	et (Units)	1,001 591 670 207 242 65	968 441 732 268 220 98
Total		2,776	2,727
Homes Closed (Units) Colorado California Arizona Nevada Virginia Maryland	)	609 292 438 141 130 64	629 240 498 159 170 63
Total		1,674	1,759
	March 31, 2002	Decembe 2001	r 31, March 31, 2001
Backlog (Units) Colorado California Arizona Nevada Virginia	1,587 789 857 247 346	490	709 1,044

Backlog Estimated Sales Value \$1,050,000 \$760,000 \$1,075,000

157

2,882

161

4,323

158

3,984

MAKE YOUR OPINION COUNT - Click Here <u>http://tbutton.prnewswire.com/prn/11690X23175975</u>

SOURCE: M.D.C. Holdings, Inc.

Maryland

Total

Contact: Paris G. Reece III, Chief Financial Officer of M.D.C. Holdings, Inc., +1-303-804-7706, greece@mdch.com; or Rodger Van Allen of Rubenstein Associates, Inc., +1-212-843-8000, rvanallen@rubenstein.com, for M.D.C. Holdings, Inc.

Website: https://www.richmondamerican.com/

https://ir.richmondamerican.com/2002-04-11-M-D-C-Holdings-Reports-10-Increase-in-2002-First-Quarter-Earnings